



**CROSSJOIN**

Perform to perfection

# CORPORATE

Presentation



## WHO ARE WE?

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### International

Founded in 2009.  
With headquarters in Portugal and Chile.



### > 30 Clients

We are active worldwide in **more than 30** clients

## Our Focus & Goals

### High Performance & Quality of Service

We deliver innovative IT solutions that **optimize your business** in a fast, reliable and robust way.

We **solve immediate critical problems**, as well as **prevent them from happening**.

Providing **Continuous Improvement** services, we leverage the performance and capacity of your systems, **minimize problems, save time and consequently money**.

We believe that every millisecond counts.



## PERFORMANCE

- *Systems performance troubleshooting and optimization*
- *Cloud optimization*
- *Performance testing*
- *Application Support*



## INFRASTRUCTURE

- *Application server administration*
- *Database administration*
- *Kubernetes administration*
- *Cloud administration*



## DEVELOPMENT

- *SDLC(\*) Optimization*
- *DevOps Practices*
- *Architecture review & advisory*
- *Code Reviews*
- *Team Mentoring*



## CROSSMIND OUTSOURCING

- *Crossjoin consultant academy at client site to address a specific mission/role*
- *Crossjoin Senior assistance to leverage skills and client fit*
- *Initial 3 month risk-sharing offer*
- *The position sought, in line with your organisation's culture*



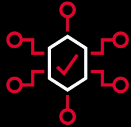
## CONSULTING SPECIALIZED SERVICES

- *Project Management*
- *Business IT Alignment*
- *Enterprise Architecture Assessment*
- *Roadmap vision consulting*
- *Other technical Consultancy - Support*
- *Consultancy as a Service - Specialized*



# PERFORMANCE SERVICES

We focus on your systems and business Performance - Focus on what's important your business we'll take care of the rest



ENGINEER

## PERFORMANCE ENGINEERING

*Improve your systems performance and reliability. Solve and **analyze performance issues** and provide **solutions to correct and prevent them.***



OPTIMIZE

## CLOUD OPTIMIZATION

*Optimize your **Cloud solutions** and **cost** trough application performance optimization, architecture design and services configuration.*



CERTIFY

## PERFORMANCE CERTIFICATION

*Ensure the **optimal performance of your systems**, through the development lifecycle, go-lives and releases.*

### OUR SOLUTIONS

Systems  
Optimization

Site Reliability  
Engineering

Architecture & Solution  
Performance Audit

Cloud Cost  
Optimisation

Load  
Testing

Solution  
Baselining



# INFRASTRUCTURE

We make sure your business doesn't stop - Optimize your Applications and Databases in an immediate but also proactive way.



STANDARDIZE

## APP SERVER ADMINISTRATION

*Keep your applications safe and running at top performance. Worry about your business, we'll keep things up and running.*

- Tomcat
- Weblogic
- Apache



OPTIMIZE

## DATABASE ADMINISTRATION

*Optimize and maintain your Databases in perfect health and organization. Follow our best practices and guidelines to achieve top Performance with your databases.*

- Oracle
- Sql Server
- MySql
- PostgreSQL
- Informix



ORGANIZE

## CONTAINERIZATION

*Optimize your containers in the most efficient way. Achieving higher performance for your microservices*

- Kubernetes Administration



MANAGE

## CLOUD ADMINISTRATION

*Maintain and administer your cloud resources efficiently and in a cost effective way.*

- OCI
- Azure
- Amazon AWS / EC2
- GCP



We Develop the impossible - Optimize your development processes with an approach capable of targeting people, processes and technologies



## STANDARDIZE

### DEVOPS

*Enabling development teams around the world to be able to deliver software with quality and on time. We let development teams **focus on what matters** - developing software. We take care of the rest.*

- Software Containerization
- Build Optimization
- Pipeline design & Implementation



## OPTIMIZE

### SOFTWARE ARCHITECTURE

*With performance in mind, our software architecture team can help you design, plan and prototype software that will always go beyond your expectations.*

- SDLC Optimization
- Architecture review
- Architecture Advisory



## BUILD

### DEVELOPMENT

*Enable your teams to deliver fast, we can also teach you how. **Unlock the true potential of your development teams.***

- Specialized Development
- Cloud Native / Ready Development
- Code Reviews
- Team Mentoring
- Outsourcing





## ANALYSE

### UNIQUE METHODOLOGY

*With our expertise analysis we assure to identify the right resource for the right need.*

*Our consultant will meet with you analyse the project and take note of what you truly need to get things done.*



## EDUCATE

### DEDICATED MENTORING

*Our consultants, with the support of our senior experts, will be familiar with all the technologies and methodologies required for your project.*

*If we don't have a direct profile match we will train the right consultant for you.*



## INTEGRATE

### HANDS ON FROM DAY ONE

*Crossers who are used to your methodologies and processes are engaged and already productive from the first day of work.*

*This is the Crossmind stamp.*



# CONSULTING SPECIALIZED SERVICES

We make sure your business doesn't stop - With high-end resources with the technical expertise you need



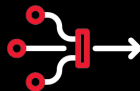
SUPPORT

## TECHNICAL CONSULTANCY

*Ensure that applications are highly available, reliable and deliver high performance response.*

*Increase **stability** and **availability** of your solutions with our proactive architectural consulting.*

*Support service provided up to 3 Levels or tiers of Application Support, delivered on a continuous basis.*

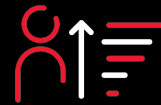


SPECIALIZED

## CONSULTANCY AS A SERVICE

*Consultancy as a Service (CaaS) is becoming the de facto approach to Business/Technical consultancy.*

*It enables organizations to **get a specific set of expertise and skills within a defined timeframe and scope.***



EMPOWER

## BUSINESS CONSULTANCY

*Empower your IT solution with the help of specialized consultants.*

*Take advantage of Crossjoin's vast expertise to achieve **time-to-market** in a cost efficient manner.*



# OUR CLIENTS



BANCO DE PORTUGAL



AT  
autoridade  
tributária e aduaneira



Electronic  
IDentification®



SOMINCOR  
Sociedade Mineira de Neves -Corvo, S.A.

FIDELIDADE  
SEGUROS DESDE 1800

TRAN  
QUILI  
DADE



LISBOA  
CÂMARA MUNICIPAL



CENTRO  
HOSPITALAR  
DE LISBOA  
CENTRAL, EPE

CELCOCUS



STREAMBOW

## PARTNERSHIPS



accenture

ORACLE | Partner

Gold  
Microsoft Partner  
Microsoft



CERTIFIED  
ISO/IEC 27001:2013  
ISO 9001:2015



# CONTACT US

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Gold  
Microsoft Partner  


ORACLE | Partner





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