



CROSSJOIN

Perform to perfection

CORPORATE

Presentation



Gold
Microsoft Partner



ORACLE | Partner

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Experience Worldwide

PMF Services



WHO WE ARE



International Technological Company

Founded in 2009
We have headquarters in Portugal and Chile.

> 30 Clients

We are active worldwide in
more than 30 clients

Our Focus: Performance!

We deliver innovative IT solutions that **optimize your business** in a fast, reliable and robust way.
We **solve immediate critical problems**, as well as **prevent them from happening**.

Our Goal: High Performance & High Quality of Service!

Providing **Continuous Improvement** services, we leverage the performance and capacity of your systems, **minimize problems, save time** and **consequently money**.



MISSION

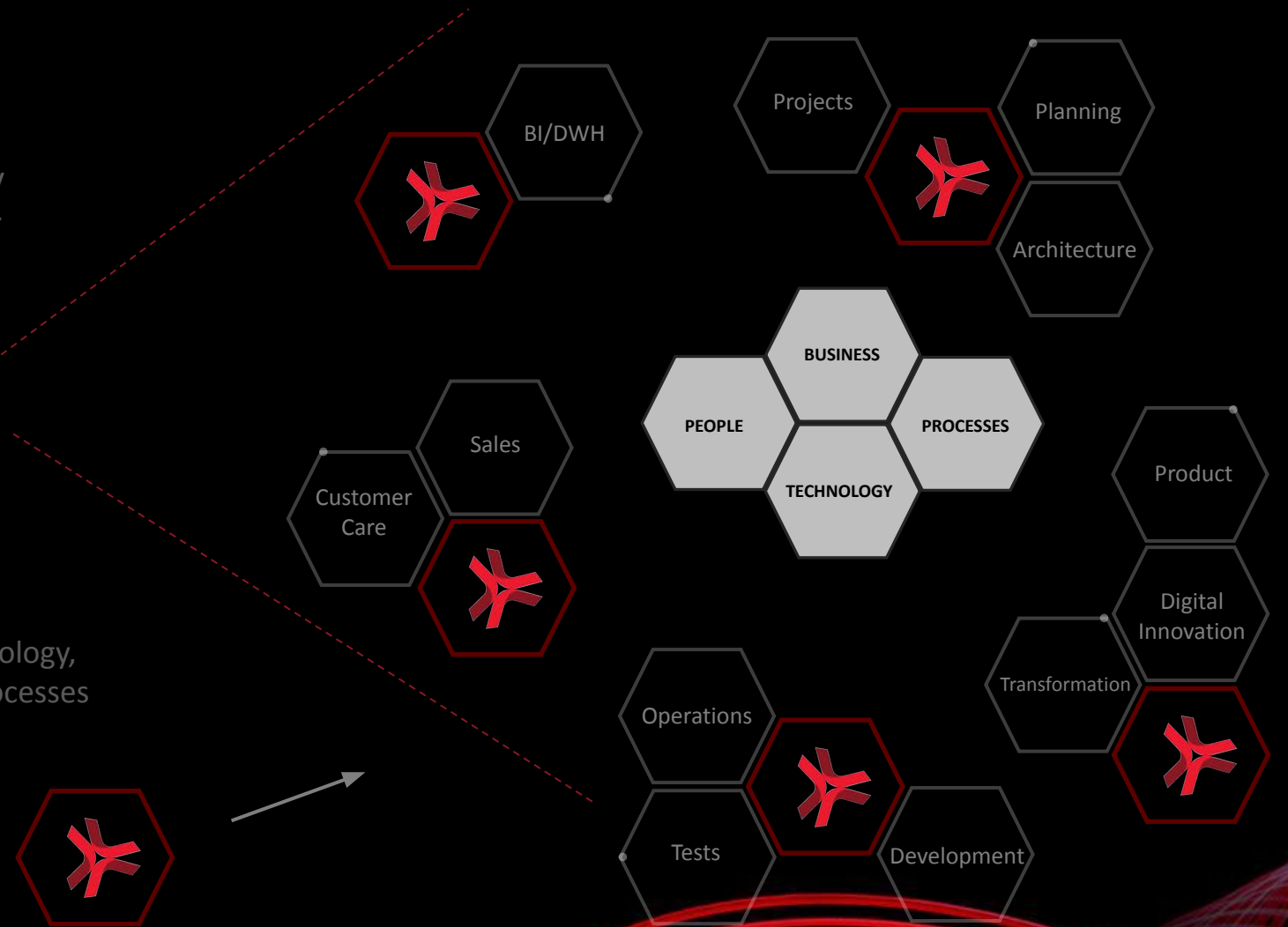
By Performing to Perfection We Create Time: every millisecond counts so that technology improves our business and our lives!



Working with our Client, we can get the most out of technology, improving IT systems performance, accelerate business processes and increasing peoples' productivity.

1. **Firefight Urgent Needs**
2. **Stabilize and Assess for the Future**
3. **Continuous Performance Improvement**

Performance Management Services Framework®



WHAT WE DO



Enhance your company

WE OPERATE IN

different contexts in your company



Operations Resilience

Specialized Managed Services

Continuous IT performance optimization service using our most valuable skills and consultants in a heterogenous IT Stack.



Transformation Projects

Turn-Key Projects

Development, integration, migration or upgrade. Followed up, from start to end, with stress test phases avoiding performance surprises in production time.



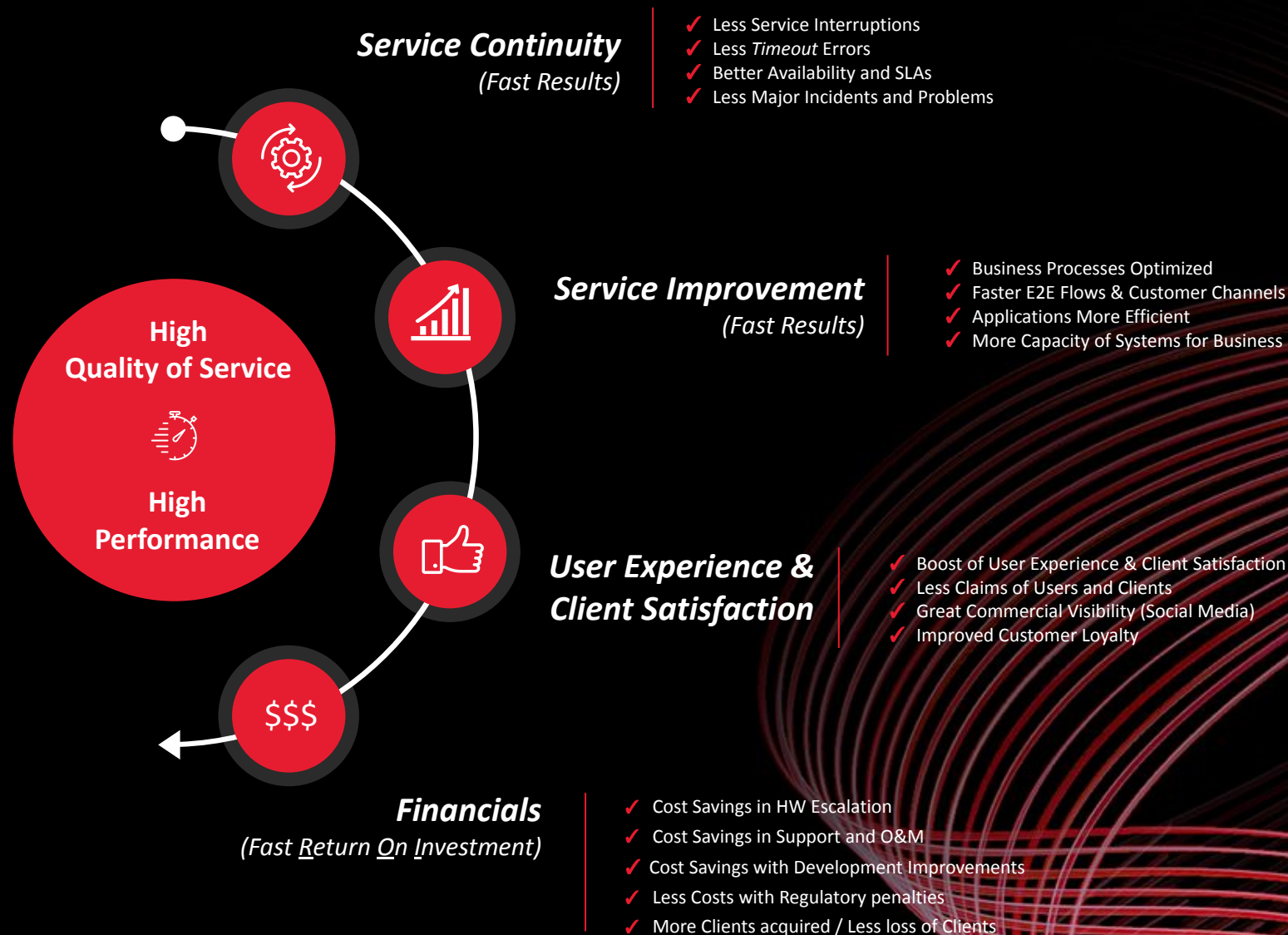
IT Architecture & Processes

Specialized Consultancy Services

Certified consultants providing consultancy and engineering services focused on Technology, Business Processes and People.

FAST & HIGH VALUE ADDED

OPERATIONAL, COMMERCIAL AND
FINANCIAL



HOW WE DO IT



Our Services delivered - We focus on Performance



E2E PERFORMANCE OPTIMIZATION

We provide IT performance and quality assurance engineering services.

- Incident & Problem Management
- System Performance Capacity
- Load Tests & RCA
- System Audit & Health Check
- E2E Performance Tuning
- Continuous Performance Improvement



INFRASTRUCTURE MANAGEMENT

We deliver DB expert services to assure service continuity and maintain databases in excellent health.

- Administration & Maintenance
- Infrastructure Design & Review
- Upgrades & DB Migrations
- Systems & Security Audits
- DB Optimization & Query Tuning
- Business Continuity Solutions



ENTERPRISE ARCHITECTURE & APPLICATION MANAGEMENT

Get the most out of technology with our first-class software DevSecOps and it stack architecture evaluation skills.

- Technological Roadmap Advisory
- Processes & Architecture Review
- Solutions & UI/UX Development
- Code Reviews & Best Practices
- CD Pipeline Design & CI
- Application Lifecycle Support
- E2E IT & Business Monitoring X-V



PROCESS AUTOMATION

Discover & Automate operational processes and repeatable tasks still handled by humans. Create time, gain productivity, minimize costs and mistakes.

- Discovery & PoC
- Monitoring the RPA System
- Design & Implementation
- Optimization Services
- Licensing & Infrastructure
- Support & Maintenance



CLOUD CONTROL & COST MANAGEMENT

Take advantage of our Cloud services, to leverage performance optimization, to get effective control and reduce costs.

- Cloud Roadmap Advisory
- Cloud Costs Analysis
- Best Practices & CD/CI
- Systems Migration2Cloud
- Performance Assurance in Cloud
- Effective Control & Continuous Improvement

We perform to perfection

COMPETENCE CENTER

Our unique set of Skills



X-VIEWER BY CROSSJOIN

Where IT Performance Optimization meets Analytics... X-Viewer.

Crossjoin registered trademark and 100% "in-house made", open-source technology based.

X-Viewer gives the ability to:

- ✓ Control IT implementations
- ✓ Control the quality of operations
- ✓ Control the SLA's of our suppliers

X-Viewer enables us to:

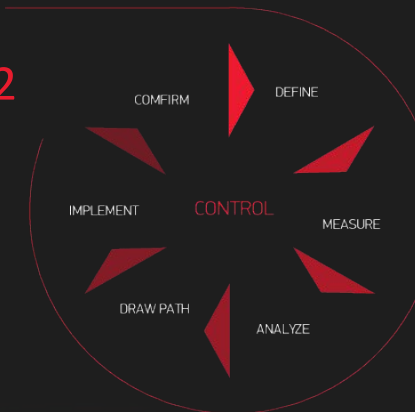
- ✓ Collet critical data from any source
- ✓ Build IT and business metrics
- ✓ Drill down from metrics to its facts
- ✓ React assertively when under crisis

OUR UNIQUE METHODOLOGY

Our Exclusive Methodology.

1 Assessment

2

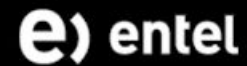
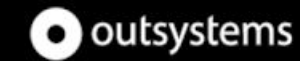


3 Confirm

CLIENTS & FOOTPRINT



OUR CLIENTS



OUR FOOTPRINT



EXPERIENCE

Telco

- Load Testing
- Solution baselining
- Monitoring & Improvement
- Incident & Problem Management
- Architecture reviews
- Code reviews
- Analyse the costs and risks of IT solutions

Telco

- Load Testing
- Solution baselining
- Code reviews
- Solution Optimization

Telco

- Load Testing
- Solution baselining
- Incident & Problem Management
- Code reviews
- System, Application and Infrastructure Review / Audit

Insurance

- Performance Analysis
- Architecture review
- Capacity analysis/review

Banking/Financial

- Load Testing
- Solution baselining
- Monitoring & Improvement
- Incident & Problem Management
- Code reviews

Telco

- Monitoring & Improvement
- Load Testing
- Solution Optimization/Baselining
- Applicational/Infra/Systems Audit
- Incident & Problem Management
- Applicational Administration
- Migration Cloud: Performance Assurance

Banking/Financial

- Code / Configuration review
- Best practices analysis and guidelines

Banking/Financial

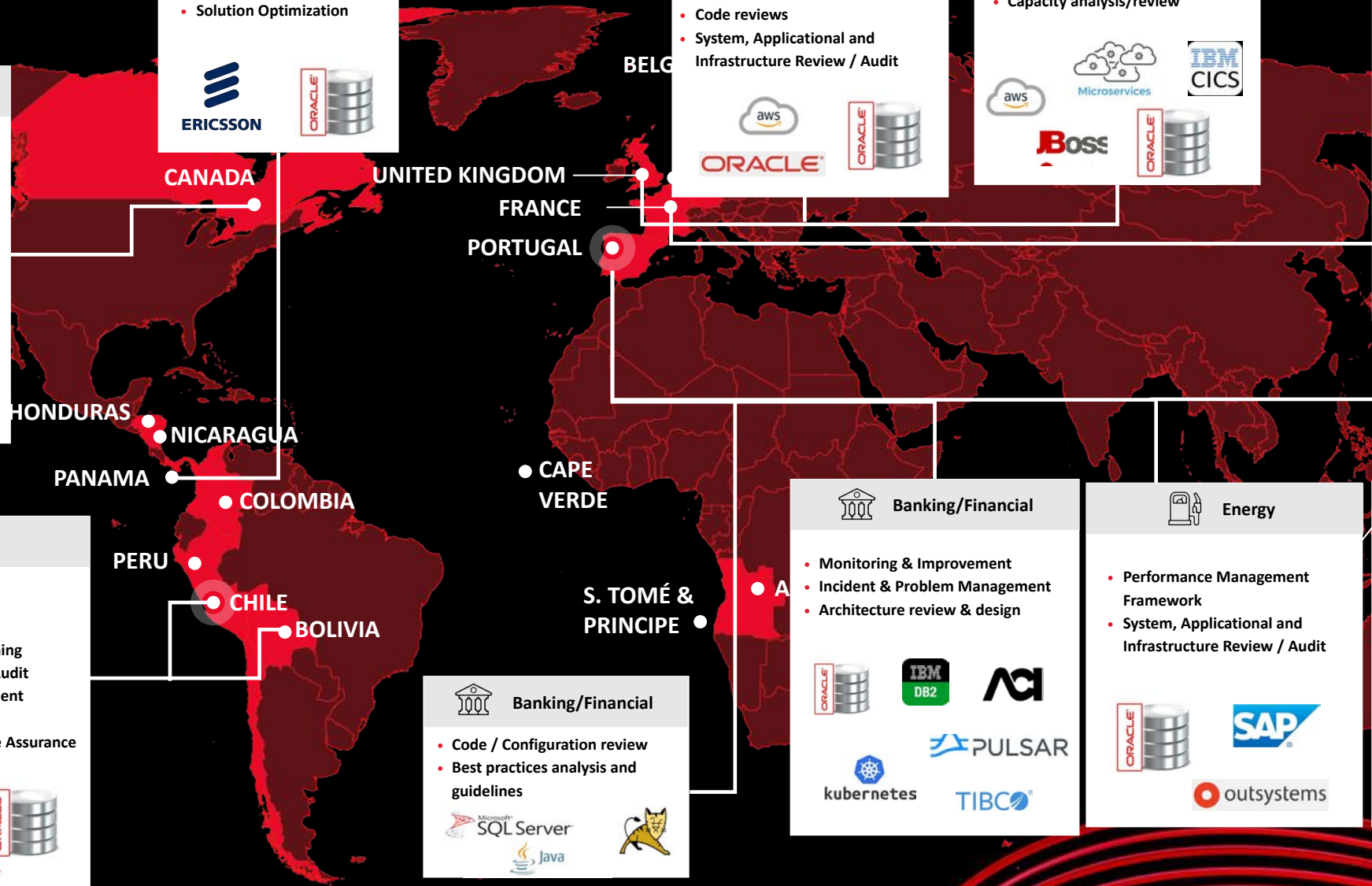
- Monitoring & Improvement
- Incident & Problem Management
- Architecture review & design

Energy

- Performance Management Framework
- System, Application and Infrastructure Review / Audit

Insurance

- Load Testing
- Solution baselining
- Incident & Problem Management
- Code reviews
- System, Application and Infrastructure Review / Audit



PMF Services



Our Framework of Services based on the SDLC designed to anticipate or leverage the capacity of managing Performance issues

PERFORMANCE BY DESIGN!



Performance Management Framework

| Strategy | Requirements | Design | Development | Testing | Deployment | Operations and Maintenance |
|--|--|--|---|---|--|---|
| Analyse the costs, value and risks of IT solutions <ul style="list-style-type: none"> - State of the art assessment - Cost/Benefit analysis | Performance Budget <ul style="list-style-type: none"> - Define expected business volumes - Performance plan to meet business requirements | Vendor Selection <ul style="list-style-type: none"> - Analysis of Performance POC results and solutions | Performance Guideline Reviews <ul style="list-style-type: none"> - Audit performance guidelines - Knowledge base contribution | Load Testing <ul style="list-style-type: none"> - Design/Implement/Follow up load test - Tuning & Certify solution for business SLAs | Release, Change & Configuration Mgm | Monitoring & Improvement <ul style="list-style-type: none"> - Guarantee QoS Monitoring - Business Journey Observability E2E - Optimization & Tuning |
| Propose technological changes aligned with industry best practices <ul style="list-style-type: none"> - Roadmap Advisory | Ensure business alignment <ul style="list-style-type: none"> - Define expected business volumes - Performance goals | Architecture Planning <ul style="list-style-type: none"> - Assessment - Technical Roadmap | Architecture Reviews <ul style="list-style-type: none"> - Reliability, Availability, Maintainability & Security Reviews - Evaluation | Solution Baselining <ul style="list-style-type: none"> - Performance baseline management | Application Lifecycle <ul style="list-style-type: none"> - Continuous Integration - Continuous Delivery | System, Application & Infra Review/Audit <ul style="list-style-type: none"> - Database Heathcheck Reports - Systems Audit Reports - Security Audit Reports - Infrastructure Review/Audit Reports |
| Define and implement Proof of Concepts <ul style="list-style-type: none"> - Wrt performance | Capacity Planning <ul style="list-style-type: none"> - Use tools to review current business volumes vs current infra capacity | Create Metrics/KPIs to assess performance <ul style="list-style-type: none"> - List and define KPI's to be measured by tools | Code Reviews <ul style="list-style-type: none"> - Best practices - Maintainability - Optimization | Solution Optimization pre Deployment <ul style="list-style-type: none"> - Support performance incidents in non production environments | Systems Upgrades & Migration <ul style="list-style-type: none"> - Technical Upgrades - Data Migration - Journey to the Cloud - Data Center Migrations | Incident & Problem Management <ul style="list-style-type: none"> - Troubleshoot production incidents - Guarantee RCA and lessons learned |
| IT Architecture & Governance <ul style="list-style-type: none"> - People - Processes - Technology | Best Practices Definition <ul style="list-style-type: none"> - Performance guidelines | Performance Proof of Concepts | Application Development <ul style="list-style-type: none"> - Web - Big Data - High Performance | | | X-Viewer <ul style="list-style-type: none"> - Realtime monitoring - Reports - Alarms |
| | | UI/UX Development <ul style="list-style-type: none"> - Design - Wireframes - Usability Testing | | | | Administration & Maintenance <ul style="list-style-type: none"> - RDBMS - Middleware - Application |

CONTACT US

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CROSSJOIN

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